

# 2022

# **THIRD QUARTER** CALFRAC WELL SERVICES LTD.

CONSOLIDATED INTERIM FINANCIAL STATEMENTS THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022

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# **CONSOLIDATED BALANCE SHEETS**

	Note	September 30, 2022	December 31, 2021
(C\$000s) (unaudited)		(\$)	(\$)
ASSETS			
Current assets			
Cash and cash equivalents		11,879	—
Accounts receivable		280,226	189,835
Income taxes recoverable		_	2,859
Inventories		100,194	101,840
Prepaid expenses and deposits		16,486	12,999
		408,785	307,533
Assets classified as held for sale	3	46,975	_
		455,760	307,533
Non-current assets			
Property, plant and equipment		554,392	563,423
Right-of-use assets	8	22,723	22,005
		577,115	585,428
Total assets		1,032,875	892,961
LIABILITIES AND EQUITY			
Current liabilities			
Bank overdraft		_	1,351
Accounts payable and accrued liabilities		192,527	127,441
Income taxes payable		296	_
Current portion of lease obligations	8	7,988	8,004
· · · · · · · · · · · · · · · · · · ·		200,811	136,796
Liabilities directly associated with assets classified as held for sale	3	19,561	_
,		220,372	136,796
Non-current liabilities		,	,
Long-term debt	5	412,030	388,479
Lease obligations	8	12,838	12,560
Deferred income tax liabilities	Ū.	28,769	26,286
		453,637	427,325
Total liabilities		674,009	564,121
Equity attributable to the shareholders of Calfrac			001)111
Capital stock	6	806,173	801,178
Conversion rights on convertible notes	5	4,552	4,764
Contributed surplus	5	69,958	68,258
Warrants	7	37,996	40,282
Loan receivable for purchase of common shares	,		(2,500)
Accumulated deficit		(599,853)	(592,221)
Accumulated other comprehensive income		40,040	9,079
Total equity		358,866	328,840
Total liabilities and equity		1,032,875	892,96

Contingencies (note 16)

# **CONSOLIDATED STATEMENTS OF OPERATIONS**

		Three Months E	nded Sep. 30,	Nine Months Er	nded Sep. 30,
	Note	2022	2021	2022	2021
(C\$000s, except per share data) (unaudited)		(\$)	(\$)	(\$)	(\$)
	3		Revised		Revised
Revenue	13	438,338	262,865	1,051,373	650,588
Cost of sales	14	365,536	256,106	956,526	674,735
Gross profit (loss)		72,802	6,759	94,847	(24,147)
Expenses					
Selling, general and administrative		17,128	10,209	41,933	29,976
Foreign exchange (gains) losses		(7,106)	(1,990)	(6,704)	3,380
(Gain) loss on disposal of property, plant and equipment		(406)	159	4,382	513
Interest		10,804	9,677	31,537	28,077
		20,420	18,055	71,148	61,946
Income (loss) before income tax		52,382	(11,296)	23,699	(86,093)
Income tax expense (recovery)					
Current		1,647	52	2,633	222
Deferred		5,383	(4,294)	520	(20,716)
		7,030	(4,242)	3,153	(20,494)
Net income (loss) from continuing operations		45,352	(7,054)	20,546	(65,599)
Net income (loss) from discontinued operations	3	4,746	5,513	(28,178)	11,105
Net income (loss) for the period		50,098	(1,541)	(7,632)	(54,494)
Earnings (loss) per share – basic	6				
Continuing operations		1.15	(0.19)	0.53	(1.75)
Discontinued operations		0.12	0.15	(0.73)	0.30
		1.27	(0.04)	(0.20)	(1.45)
Earnings (loss) per share – diluted	6				
Continuing operations	U	0.60	(0.19)	0.31	(1.75)
-		0.80	(0.19)		
Discontinued operations		-	-	(0.27)	0.20
		0.66	(0.04)	(0.02)	(1.45)

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Note	Three Months Er	nded Sep. 30,	Nine Months Er	ded Sep. 30,
		2022	2021	2022	2021
(C\$000s) (unaudited)		(\$)	(\$)	(\$)	(\$,
CASH FLOWS PROVIDED BY (USED IN)					
OPERATING ACTIVITIES					
Net income (loss) for the period		50,098	(1,541)	(7,632)	(54,494)
Adjusted for the following:					
Depreciation		29,394	33,248	89,932	96,287
Stock-based compensation		366	1,079	2,319	1,356
Unrealized foreign exchange gains		(9,629)	(3,607)	(18,697)	(620)
(Gain) loss on disposal of property, plant and equipment		(409)	159	4,378	513
Impairment of property, plant and equipment	3	_	—	5,634	_
Impairment of inventory	3	1,201	_	28,749	_
(Recovery) impairment of other assets	3	(2,312)	_	7,336	_
Interest		10,801	9,677	31,534	28,075
Interest paid		(13,229)	(12,379)	(27,693)	(24,053)
Deferred income taxes		5,383	(4,294)	520	(20,716)
Changes in items of working capital	10	(57,911)	(40,277)	(77,686)	(45,317)
Cash flows provided by (used in) operating activities		13,753	(17,935)	38,694	(18,969)
FINANCING ACTIVITIES					
Bridge loan proceeds	4	_	_	15,000	_
Issuance of long-term debt, net of debt issuance costs	5	12,825	28,716	19,782	50,907
Bridge loan repayments	4		20,710	(15,000)	
Long-term debt repayments	+ 5	(15,000)	(5,000)	(15,000)	(6,050)
Lease obligation principal repayments	J				
Proceeds on issuance of common shares from the		(2,328)	(2,129)	(6,587)	(5,674)
exercise of warrants and stock options		621	1	1,884	90
Cash flows (used in) provided by financing activities		(3,882)	21,588	79	39,273
INVESTING ACTIVITIES					
Purchase of property, plant and equipment	10	(18,479)	(21,530)	(45,588)	(46,988)
Proceeds on disposal of property, plant and equipment		882	275	1,657	923
Proceeds on disposal of right-of-use assets		716	266	1,627	1,025
Cash flows used in investing activities		(16,881)	(20,989)	(42,304)	(45,040)
Effect of exchange rate changes on cash and cash equivalents		7,388	2,714	27,811	949
Increase (decrease) in cash and cash equivalents		378	(14,622)	24,280	(23,787)
Cash and cash equivalents (bank overdraft), beginning of period		22,551	20,665	(1,351)	29,830
period Cash and cash equivalents, end of period		22,951	6,043		
Cash flows of discontinued operations	3	22,323	0,045	22,929	6,043

# **CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

	Note	Share Capital	Conversion Rights on Convertible Notes	Contributed Surplus	Warrants	Loan Receivable for Purchase of Common Shares	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Total Equity
(C\$000s) (unaudited)	Hote	(\$)	Notes	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Balance – January 1, 2022		801,178	4,764	68,258	40,282	(2,500)	9,079	(592,221)	328,840
Net loss		—		_	_	_	_	(7,632)	(7,632)
Other comprehensive income (lo	ss):								
Cumulative translation adjustment		_	_	_	_	_	30,961	_	30,961
Comprehensive income (loss)		_	_	_	_	_	30,961	(7,632)	23,329
Stock options:									
Stock-based compensation recognized		_	_	2,319	_	_	_	_	2,319
Proceeds from issuance of shares	5	1,687	_	(619)	_	_	_	_	1,068
Conversion of 1.5 Lien Notes into shares	5	2,707	(212)	_	_	_	_	_	2,495
Reclassification of loan receivable		(2,500)	_	_	_	2,500	_	_	_
Warrants: Proceeds from issuance of									
shares	7	3,101	—	_	(2,286)	_	_	_	815
Balance – September 30, 2022		806,173	4,552	69,958	37,996	_	40,040	(599,853)	358,866
Balance – January 1, 2021		800,184	4,873	65,986	40,797	(2,500)	10,303	(509,409)	410,234
Net loss		_	_	_	_	_	_	(54,494)	(54,494)
Other comprehensive income (lo Cumulative translation	ss):						474		474
adjustment		_	_	_	_	_	471		471
Comprehensive loss		_	_	_	_	_	471	(54,494)	(54,023)
Stock options: Stock-based compensation recognized		_	_	1,356	_	_	_	_	1,356
Conversion of 1.5 Lien Notes into shares	5	281	(23)	_	_	_	_	_	258
Rescission of equity portion of 1.5 Lien Notes		_	(85)	_	_	_	_	_	(85)
Warrants: Proceeds from issuance of shares	6	345	_	_	(255)	_	_	_	90
Balance – September 30, 2021	-	800,810	4,765	67,342	40,542	(2,500)	10,774	(563,903)	357,830
		,	,	- ,	-,	( )/		/	,

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

Three Months Ended Sep. 30,		Nine Months En	ided Sep. 30,
2022	2021	2022	2021
(\$)	(\$)	(\$)	(\$)
50,098	(1,541)	(7,632)	(54,494)
13,936	7,402	30,961	471
64,034	5,861	23,329	(54,023)
	2022 (\$) 50,098 13,936	2022 2021 (\$) (\$) 50,098 (1,541) 13,936 7,402	2022 2021 2022   (\$) (\$) (\$)   50,098 (1,541) (7,632)   13,936 7,402 30,961

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the three and nine months ended September 30, 2022 and 2021 (Amounts in text and tables are in thousands of Canadian dollars, except share data and certain other exceptions as indicated)

# **1. DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION**

Calfrac Well Services Ltd. (the "Company") was formed through the amalgamation of Calfrac Well Services Ltd. (predecessor company was originally incorporated on June 28, 1999 and amalgamated with Denison Energy Inc. on March 24, 2004) and Dominion Land Projects Ltd. on January 1, 2011 under the Business Corporations Act (Alberta). The Company was continued under the Canada Business Corporations Act on December 17, 2020. The Company's principal place of business is at Suite 500, 407 – 8th Avenue S.W., Calgary, Alberta, Canada, T2P 1E5. The Company provides specialized oilfield services, including hydraulic fracturing, coiled tubing, cementing and other well completion services to the oil and natural gas industries in Canada, the United States, Russia and Argentina.

These condensed consolidated interim financial statements were prepared in accordance with International Accounting Standard (IAS) 34 *Interim Financial Reporting* using accounting policies consistent with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and interpretations by the International Financial Reporting Interpretations Committee (IFRIC). They should be read in conjunction with the annual financial statements for the year ended December 31, 2021. Unless otherwise noted, the Company has consistently applied the same accounting policies throughout all periods presented, as if these policies were always in effect.

These financial statements were approved for issuance by the Board of Directors on November 1, 2022.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Except as noted below, these condensed consolidated interim financial statements follow the same accounting policies and methods of application as the most recent annual financial statements.

(a) Income Taxes

For purposes of calculating income taxes during interim periods, the Company utilizes estimated annualized income tax rates. Current income tax expense is only recognized when taxable income is such that current income tax becomes payable.

(b) Non-current Assets Held for Sale and Discontinued Operations

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets that are carried at fair value, which are specifically exempt from this requirement.

An impairment loss is recognized for any initial or subsequent write-down of the asset to fair value less costs to sell. A gain is recognized for any subsequent increases in fair value less costs to sell of an asset, but not in excess of any cumulative impairment loss previously recognized. A gain or loss not previously recognized by the date of the sale of the non-current asset is recognized at the date of derecognition.

Non-current assets are not depreciated or amortized while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognized.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities directly associated with assets classified as held for sale are presented separately from other liabilities in the balance sheet.

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the statement of profit or loss.

# 3. ASSETS HELD FOR SALE

During the first quarter of 2022, management committed to a plan to sell its Russian division. The associated assets and liabilities were consequently presented as held for sale in these financial statements, effective March 31, 2022, in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

In conjunction with the ongoing sale process and in light of the additional Canadian sanctions and restrictions that were issued in relation to the Russian oil and gas industry during the second quarter, the Company recorded an impairment of \$42.8 million at June 30, 2022 to write-down the Russian division's current and long-term assets to their expected recoverable amount. At September 30, 2022, the Company further adjusted the Russian division's current and long-term assets to reflect their revised expected recoverable amount. Management will revisit the fair value of the net assets upon the close of the transaction.

It is management's judgement, that based on the facts and circumstances, the Company continues to control and therefore consolidate the Russian subsidiary.

	Three Months Ended Sep. 30,		Nine Months End	ded Sep. 30,
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Impairment of property, plant and equipment	-	_	5,634	_
Impairment of inventory	1,201	_	28,749	_
(Recovery) impairment of other assets	(2,312)	_	7,336	_
	(1,111)	_	41,719	_

### (a) Financial Information

The financial performance and cash flow information of the Russia operating division for the three and nine months ended September 30, 2022 and 2021 are:

	Three Months En	Three Months Ended Sep. 30,		ded Sep. 30,
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Revenue	32,746	32,889	87,832	94,052
Expenses	28,916	26,766	72,887	81,631
(Recovery) impairment of assets	(1,111)	_	41,719	_
Income (loss) before income tax	4,941	6,123	(26,774)	12,421
Income tax expense	195	610	1,404	1,316
Net income (loss) from discontinued operations	4,746	5,513	(28,178)	11,105

	Three Months Ended Sep. 30,		Nine Months En	ded Sep. 30,
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Net cash provided by operating activities	16,662	3,449	8,293	3,232
Net cash provided by (used in) financing activities	_	_	_	_
Net cash provided by (used in) investing activities	3	(1,101)	3	(3,704)
Effect of exchange rate changes on cash and cash _equivalents	2,081	(13)	769	166
Increase (decrease) in cash and cash equivalents from discontinued operations	18,746	2,335	9,065	(306)

The financial performance and cash flow information of the Russia operating division for the years ended December 31, 2021 and 2020 are:

Years Ended I	Years Ended December 31,		
2021	2020		
(\$)	(\$)		
122,146	100,407		
108,894	123,480		
13,252	(23,073)		
1,333	5,756		
11,919	(28,829)		
	2021 (\$) 122,146 108,894 13,252 1,333		

### Years Ended December 31,

		•
	2021	2020
(C\$000s)	(\$)	(\$)
Net cash provided by operating activities	6,457	5,781
Net cash provided by (used in) financing activities	-	_
Net cash used in investing activities	(4,648)	(1,201)
Effect of exchange rate changes on cash and cash equivalents	156	5,090
Increase in cash and cash equivalents from discontinued operations	1,965	9,670

### (b) Assets and Liabilities of Disposal Group Held for Sale

The following assets and liabilities were reclassified as held for sale in relation to the discontinued operations as at September 30, 2022:

(C\$000s)	(\$)
Assets classified as held for sale	
Cash and cash equivalents	11,050
Accounts receivable	35,925
	46,975
Liabilities directly associated with assets classified as held for sale	
Accounts payable and accrued liabilities	18,683
Income taxes payable	878
	19,561

The cumulative foreign exchange gains recognized in other comprehensive income in relation to the discontinued operations as at September 30, 2022 was \$3,157.

# 4. BRIDGE LOAN

During the second quarter of 2022, the Company repaid and cancelled its \$25,000 secured bridge loan ("Bridge Loan") with G2S2 Capital Inc. ("G2S2"), a company controlled by George S. Armoyan, a member of the Board of Directors. Prior to repayment, the Company had drawn \$15,000. The loan was executed during the first quarter of 2022 to fund the Company's short-term working capital requirements during a period of improved activity in North America.

# 5. LONG-TERM DEBT

	September 30,	December 31,
	2022	2021
(C\$000s)	(\$)	(\$)
\$250,000 extendible revolving term loan facility, secured by the Canadian and U.S. assets of the Company on a first priority basis	200,000	190,000
\$56,053 1.5 Lien Notes due December 18, 2023, bearing interest at 10.00% payable semi-annually, secured by the Canadian and U.S. assets of the Company on a second priority basis ahead of the Second Lien Notes	54,082	55,385
US\$120,000 Second Lien Notes due March 15, 2026, bearing interest at 10.875% payable semi- annually, secured by the Canadian and U.S. assets of the Company on a second priority basis	164,484	152,136
Less: unamortized debt issuance costs	(6,536)	(9,042)
	412,030	388,479

The fair value of the Second Lien Notes (as defined below), as measured based on the closing market price at September 30, 2022 was \$149,597 (December 31, 2021 – \$139,640). The carrying value of the revolving term loan facility approximates its fair value as the interest rate is not significantly different from current interest rates for similar loans. As at September 30, 2022, there have been no trades in the 1.5 Lien Notes of which the Company is aware to provide an alternative fair value reference; however, the conversion price is significantly higher than the exercise price which indicates that the fair value of the 1.5 Lien Notes would be significantly higher than its carrying amount.

### (a) 1.5 Lien Notes

On December 18, 2020, the Company issued \$60,000 of 1.5 lien senior secured 10 percent payment-in-kind convertible notes ("1.5 Lien Notes") due December 18, 2023 on a private placement basis. The terms of the 1.5 Lien Notes enable the holders to convert each \$1,000 principal amount into approximately 750 common shares at their discretion. Interest is payable in cash semi-annually on March 15 and September 15 of each year. On each interest payment date, the Company may elect to defer and pay in-kind any interest accrued as of such interest payment date by increasing the unpaid principal amount of the 1.5 Lien Notes as at such date (each, a "PIK Interest Payment"). Following each such increase in the principal amount of the 1.5 Lien Notes as a result of any PIK Interest Payment, the 1.5 Lien Notes will bear interest on such increased principal amount from and after the date of each such PIK Interest Payment. Upon repayment of the 1.5 Lien Notes, any interest which has accrued thereon but has not been capitalized as set forth above shall be paid in cash.

The liability portion of the 1.5 Lien Notes was recorded at an initial fair value of \$55,127 using a discount rate of 13.4 percent, representing the discount rate of a comparable debt instrument without a conversion feature. The remaining \$4,873 is the difference between the initial principal amount and the fair value of the liability component and was recorded as the equity portion of the conversion feature in shareholders' equity. The Company incurred transaction costs of \$7,596 associated with the issuance of the 1.5 Lien Notes which was allocated to debt issuance costs and share issuance costs on a proportional basis to the initial fair value of the liability and equity components.

During the nine months ended September 30, 2022, \$2,605 principal amount of the 1.5 Lien Notes was converted into 1,954,960 common shares. For accounting purposes, the conversion was recorded on a proportional basis as a reduction of the liability and equity portion of the 1.5 Lien Notes for \$2,495 and \$212 respectively, with a corresponding increase to share capital.

Since inception, the Company has opted to pay all interest payments on the 1.5 Lien Notes in cash rather than utilizing the payment-in-kind option.

### (b) Second Lien Notes

On February 24, 2020, the Company completed an exchange offer of US\$120,000 of new 10.875 percent second lien secured notes ("Second Lien Notes") due March 15, 2026 to holders of its 8.50% senior unsecured notes due 2026 ("Unsecured Notes"). The exchange was completed at an average exchange price of US\$550 per each US\$1,000 of Unsecured Notes resulting in US\$218,182 being exchanged for US\$120,000 of Second Lien Notes, resulting in a non-cash gain on exchange of debt of \$130,444 that was recorded in 2020.

### (c) Revolving Credit Facility

The Company's revolving credit facilities consist of an operating facility of \$45,000 and a syndicated facility of \$205,000. On September 29, 2022, the Company amended its credit agreement, which included an extension of the the maturity date to July 1, 2024. The credit agreement can be extended by one or more years at the Company's request and lenders' acceptance. The Company may also prepay principal without penalty. The interest rates are based on the parameters of certain bank covenants. For prime-based loans and U.S. base-rate loans, the rate ranges from prime or U.S. base rate plus 1.00 percent to prime plus 3.50 percent. For SOFR-based loans and bankers' acceptance-based loans, the margin thereon ranges from 2.00 percent to 4.50 percent above the respective base rates. The Company incurs interest at the high end of the ranges outlined above if its net Total Debt to Adjusted EBITDA ratio is above 4.00:1.00. Additionally, in the event that the Company's net Total Debt to Adjusted EBITDA ratio is above 5.00:1.00, certain restrictions apply including the following, among others: (a) acquisitions are subject to consent of the lenders; (b) distributions are restricted other than those relating to the Company's equity compensation plans; (c) no increase in the rate of dividends are permitted; and (d) additional permitted debt is restricted to \$5,000, subject to certain exceptions. As at September 30, 2022, the Company's net Total Debt to Adjusted EBITDA ratio exceptions. As at September 30, 2022, the Company's net Total Debt to Adjusted EBITDA ratio Debt to Adjusted EBITDA ratio was 2.52:1.00.

Debt issuance costs related to this facility are amortized over its term.

Interest on long-term debt (including the amortization of debt issuance costs and debt discount) for the nine months ended September 30, 2022 was \$31,493 (nine months ended September 30, 2021 – \$28,041).

The following table sets out an analysis of long-term debt and the movements in long-term debt:

	2022
(C\$000s)	(\$)
Balance, January 1	388,479
Issuance of long-term debt, net of debt issuance costs	19,782
Long-term debt repayments	(15,000)
Conversion of 1.5 Lien Notes into shares	(2,495)
Amortization of compound financial instrument discount	1,192
Amortization of debt issuance costs and debt discount	7,947
Foreign exchange adjustments	12,125
Balance, September 30	412,030

At September 30, 2022, the Company had utilized \$1,002 of its loan facility for letters of credit, had \$200,000 outstanding under its revolving term loan facility, leaving \$48,998 in available credit. The Company's credit facilities are subject to a monthly borrowing base, which at September 30, 2022 was above the maximum availability of \$250,000 under its credit facilities. See note 11 for further details on the covenants in respect of the Company's long-term debt.

# 6. CAPITAL STOCK

Authorized capital stock consists of an unlimited number of common shares.

	Nine	Months Ended		Year Ended
	September 30, 2022		Dece	ember 31, 2021
Continuity of Common Shares	Shares	Amount	Shares	Amount
	(#)	(\$000s)	(#)	(\$000s)
Balance, beginning of period	37,700,972	801,178	37,408,490	800,184
Issued upon exercise of warrants	326,309	3,101	73,460	698
Conversion of 1.5 Lien Notes into shares (note 5)	1,954,960	2,707	219,136	296
Issued upon exercise of stock options	301,675	1,687	_	_
Reclassification of loan receivable	_	(2,500)	_	_
Cancellation of fractional shares upon 50:1 share consolidation	_	_	(114)	_
Balance, end of period	40,283,916	806,173	37,700,972	801,178
	Three Months	Ended Sep. 30,	Nine Months	Ended Sep. 30,
	2022	2021	2022	2021
	(\$)	(\$)	(#)	(#)
Weighted average number of common shares outstanding				
Basic	39,311,531	37,635,433	38,678,552	37,497,937
Diluted	84,422,177	83,240,526	83,668,574	83,366,494

The difference between basic and diluted shares is attributable to: warrants issued as disclosed in note 7, the dilutive effect of the conversion of the 1.5 Lien Notes as disclosed in note 5, and the dilutive effect of stock options issued by the Company as disclosed in note 7. The convertible 1.5 Lien Notes are dilutive at the level of profit from continuing operations and in accordance with IAS 33 *Earnings per Share*, have been treated as dilutive for the purpose of diluted EPS. The diluted loss per share is lower than basic loss per share because of the effect of losses on discontinued operations.

# 7. SHARE-BASED PAYMENTS

(a) Stock Options

Nine Months Ended September 30,		2022		2021
Continuity of Stock Options	Options	Average Exercise Price	Options	Average Exercise Price
	(#)	(\$)	(#)	(\$)
Balance, January 1	3,300,000	3.54	—	_
Granted	20,000	4.64	3,540,000	3.54
Exercised for common shares	(301,675)	3.54	_	_
Forfeited	(133,332)	3.54	_	
Balance, September 30	2,884,993	3.54	3,540,000	3.54

Stock options vest equally over three years and expire five years from the date of grant. The exercise price of outstanding options range from \$3.41 to \$4.64 with a weighted average remaining life of 3.70 years. When stock options are exercised, the proceeds together with the compensation expense previously recorded in contributed surplus, are added to capital stock.

### (b) Share Units

Nine Months Ended Sep. 30, 2022 2021 Continuity of Deferred Share Units (#) (#) Balance, January 1 107,400 2,400 Granted 105,000 \_ Exercised (1,600)Balance, September 30 105,800 107,400

	Three Months En	Three Months Ended Sep. 30,		ded Sep. 30,
	2022	2021	2022	2021
	(\$)	(\$)	(\$)	(\$)
Stock options	366	1,079	2,319	1,356
Deferred share units	49	86	301	141
otal stock-based compensation expense	415	1,165	2,620	1,497

Stock-based compensation expense is included in selling, general and administrative expenses.

The Company grants deferred share units to its outside directors. These units vest on the first anniversary of the date of grant and are settled either in cash (equal to the market value of the underlying shares at the time of exercise) or in Company shares purchased on the open market. The fair value of the deferred share units is recognized equally over the vesting period, based on the current market price of the Company's shares. At September 30, 2022, the liability pertaining to deferred share units was \$562 (December 31, 2021 – \$269).

Changes in the Company's obligations under the deferred share unit plans, which arise from fluctuations in the market value of the Company's shares underlying these compensation programs, are recorded as the share value changes.

### (c) Warrants

The Company issued 5,824,433 warrants to shareholders of record (i.e. registered shareholders) as of market close on December 17, 2020. Each warrant is exercisable for a period of three years into one common share at a price of \$2.50 per common share, subject to customary adjustments and restrictions. The fair value of the warrants at issuance was estimated using a Black-Scholes pricing model, in the amount of \$40,797, and accounted for as a reduction of the gain on settlement of debt during the fourth quarter of 2020. The Company applied the following Black-Scholes model inputs:

Expected life (years)	3.00
Share price at grant date (\$)	9.00
Exercise price (\$)	2.50
Expected volatility (%)	73.90
Risk-free interest rate (%)	1.27
Expected dividends (\$)	_

During the nine months ended September 30, 2022, 326,309 warrants were exercised for total proceeds of \$815.

Nine Months Ended September 30,		2022		2021
Continuity of Warrants	Warrants	Average Exercise Price	Warrants	Average Exercise Price
	(#)	(\$)	(#)	(\$)
Balance, January 1	5,750,856	2.50	5,824,433	2.50
Exercised for common shares	(326,309)	2.50	(36,317)	2.50
Cancelled	-	_	(117)	2.50
Balance, September 30	5,424,547	2.50	5,787,999	2.50

# 8. LEASES

The Company's leasing activities comprise of buildings and various field equipment including railcars and motor vehicle leases. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor.

The recognized right-of-use assets relate to the following types of assets:

September 30,	December 31,
2022	2021
(C\$000s) (\$)	(\$)
Field equipment 15,774	13,599
Buildings 6,949	8,406
22,723	22,005

The following table sets out the movement in the lease obligation:

	2022
(C\$000s)	(\$)
Balance, January 1	20,564
Additions	8,924
Disposals/retirements	(2,873)
Principal portion of payments	(6,587)
Foreign exchange adjustments	798
Balance, September 30	20,826

# 9. FINANCIAL INSTRUMENTS

The Company's financial instruments included in the consolidated balance sheets are comprised of cash and cash equivalents, accounts receivable, deposits, accounts payable and accrued liabilities, long-term debt and lease obligations.

(a) Fair Values of Financial Assets and Liabilities

The fair values of financial instruments included in the consolidated balance sheets, except long-term debt, approximate their carrying amounts due to the short-term maturity of those instruments. The fair value and carrying value of the Second Lien Notes, as measured based on the closing market price at September 30, 2022 was \$149,597 and \$164,484, respectively (December 31, 2021 – \$139,640 and \$152,136).

The fair values of the remaining long-term debt approximate their carrying values, as described in note 5.

(b) Credit Risk

Substantial amounts of the Company's accounts receivable are with customers in the oil and natural gas industry and are subject to normal industry credit risks. The Company mitigates this risk through its credit policies and practices including the use of credit limits and approvals, and by monitoring the financial condition of its customers. At September 30, 2022, the Company had a loss allowance provision for accounts receivable of \$483 (December 31, 2021 – \$569).

IFRS 9 *Financial Instruments* requires an entity to estimate its expected credit loss for all trade accounts receivable even when they are not past due based on the expectation that certain receivables will be uncollectible. Based on the Company's assessment using the lifetime expected credit loss model, a loan loss allowance recovery of \$99 was recorded during the nine months ended September 30, 2022. The expected credit loss rates are based on actual credit loss experience over the past several years for each operating segment.

The loss allowance provision for trade accounts receivable as at September 30, 2022 reconciles to the opening loss allowance provision as follows:

	2022
(C\$000s)	(\$)
At January 1, 2022	569
(Decrease) increase in loan loss allowance recognized in statement of operations	(99)
Foreign exchange adjustments	13
At September 30, 2022	483

(c) Liquidity Risk

The Company's principal sources of liquidity are operating cash flows, existing or new credit facilities, new secured or unsecured debt, and new share equity. The Company monitors its liquidity to ensure it has sufficient funds to complete planned capital and other expenditures. The Company mitigates liquidity risk by maintaining adequate banking and credit facilities and monitoring its forecast and actual cash flows. The Company may also adjust its capital spending to maintain liquidity. See note 11 for further details on the Company's capital structure.

### (d) Country Risk

The ongoing conflict between Russia and Ukraine has added a level of risk and uncertainty and additional restrictions around the operations of the Company's Russian subsidiary. As a result of these changes in circumstances, the risks, restrictions, and uncertainties surrounding banking and limitations on the ability to repatriate funds to Canada from Russia, the Company's ownership and control over its Russian subsidiary, the physical security of property, plant and equipment in Russia, collectability of accounts receivable, the regulatory approvals to complete a sale transaction and overall business and operational risks are being monitored and addressed as circumstances evolve. The impact of these risks will be reflected in the financial statements as required.

The situation in Russia remains dynamic and additional sanctions or restrictions may be issued against or by Russia as the conflict evolves. Additional sanctions or restrictions could have a material impact on the Company's assets, business, financial condition and cash flows in Russia and the Company has determined that it will sell its Russian operations as noted in note 3.

### **10. SUPPLEMENTAL CASH FLOW INFORMATION**

Changes in non-cash operating assets and liabilities are as follows:

	Three Months Ended Sep. 30,		Nine Months Er	ded Sep. 30,
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Accounts receivable	(53,149)	(66,196)	(129,642)	(89,150)
Inventory	(21,820)	(1,161)	(27,103)	(9,974)
Prepaid expenses and deposits	(8,002)	5,178	(7,340)	1,833
Accounts payable and accrued liabilities	22,608	22,585	82,523	52,354
Income taxes recoverable	2,452	(683)	3,876	(380)
	(57,911)	(40,277)	(77,686)	(45,317)

Purchase of property, plant and equipment is comprised of:

	Three Months Ended Sep. 30,		Nine Months Er	nded Sep. 30,
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Property, plant and equipment additions Change in liabilities related to the purchase of property, plant	(24,745)	(25,234)	(52,131)	(54,885)
and equipment	6,266	3,704	6,543	7,897
	(18,479)	(21,530)	(45,588)	(46,988)

# **11. CAPITAL STRUCTURE**

The Company's capital structure is comprised of shareholders' equity and debt. The Company's objectives in managing capital are (i) to maintain flexibility so as to preserve its access to capital markets and its ability to meet its financial obligations, and (ii) to finance growth, including potential acquisitions.

The Company manages its capital structure and makes adjustments in light of changing market conditions and new opportunities, while remaining cognizant of the cyclical nature of the oilfield services sector. To maintain or adjust its capital structure, the Company may revise its capital spending, issue new shares or new debt or repay existing debt.

The Company monitors its capital structure and financing requirements using, amongst other parameters, the ratio of net debt to operating income. Operating income for this purpose is calculated on a 12-month trailing basis and is defined as follows:

	September 30,	December 31,
For the Twelve Months Ended	2022	2021
(C\$000s)	(\$)	(\$)
Net loss from continuing operations	(8,589)	(94,734)
Adjusted for the following:		
Depreciation	121,173	127,431
Foreign exchange (gains) losses	(5,425)	4,659
Loss on disposal of property, plant and equipment	4,274	405
Impairment of other assets	705	705
Interest	41,199	37,739
Income taxes	(3,228)	(26,875)
Operating income from continuing operations	150,109	49,330

Net debt for this purpose is calculated as follows:

	September 30,	December 31,
	2022	2021
(C\$000s)	(\$)	(\$)
Long-term debt, net of debt issuance costs and debt discount	412,030	388,479
Lease obligations	20,826	20,564
(Deduct) add: (cash and cash equivalents) bank overdraft	(11,879)	1,351
Net debt	420,977	410,394

The ratio of net debt to operating income does not have a standardized meaning under IFRS and may not be comparable to similar measures used by other companies.

At September 30, 2022, the net debt to operating income ratio was 2.80:1 (December 31, 2021 – 8.32:1) calculated on a 12-month trailing basis as follows:

	September 30,	December 31,
For the Twelve Months Ended	2022	2021
(C\$000s, except ratio)	(\$)	(\$)
Net debt	420,977	410,394
Operating income	150,109	49,330
Net debt to operating income ratio	2.80	8.32

The Company is subject to certain financial covenants relating to working capital, leverage and the generation of cash flow in respect of its operating and revolving credit facilities. These covenants are monitored on a monthly basis. As per the amended credit facility agreement as disclosed in note 5, the Company's Funded Debt to Adjusted EBITDA covenant is 3.00x for the quarter ended September 30, 2022 and each quarter end thereafter. As shown in the table below, the Company was in compliance with its financial covenants associated with its credit facilities as at September 30, 2022.

	Covenant	Actual
As at September 30,	2022	2022
Working capital ratio not to fall below	1.15x	2.15x
Funded Debt to Adjusted EBITDA not to exceed <sup>(1)(2)</sup>	3.00x	1.17x
Funded Debt to Capitalization not to exceed <sup>(1)(3)</sup>	0.30x	0.25x

<sup>(1)</sup> Funded Debt is defined as Total Debt excluding all outstanding Second Lien Notes, 1.5 Lien Notes, and lease obligations. Total Debt includes bank loans and long-term debt (before unamortized debt issuance costs and debt discount) plus outstanding letters of credit. For the purposes of the Total Debt to Adjusted EBITDA ratio, the Funded Debt to Capitalization Ratio and the Funded Debt to Adjusted EBITDA ratio, the amount of Total Debt or Funded Debt, as applicable, is reduced by the amount of cash on hand with lenders (excluding any cash held in a segregated account for a specified purpose, including a potential equity cure).

(2) Adjusted EBITDA is defined as net income or loss for the period adjusted for interest, taxes, depreciation and amortization, non-cash stock-based compensation, and gains and losses that are extraordinary or non-recurring.

<sup>(3)</sup> Capitalization is Total Debt plus equity.

Advances under the credit facilities are limited by a borrowing base. The borrowing base is calculated based on the sum of the following:

- i. Eligible North American accounts receivable, which is based on 75 percent of accounts receivable owing by companies rated BB+ or lower by Standard & Poor's (or a similar rating agency) and 85 percent of accounts receivable from companies rated BBB- or higher;
- ii. 100 percent of unencumbered cash of the parent company and its U.S. operating subsidiary, excluding any cash held in a segregated account for a specified purpose, including a potential equity cure; and
- iii. 35 percent of the net book value of property, plant and equipment (PP&E) of the parent company and its U.S. operating subsidiary. The value of PP&E excludes assets under construction and is limited to \$150,000.

The indentures governing the Second Lien Notes and 1.5 Lien Notes (the "Indentures") contain restrictions on the Company's ability to pay dividends, purchase and redeem shares of the Company and make certain restricted investments, that are not defined as Permitted Investments under the Indentures, in circumstances where:

- i. the Company is in default under the Indentures or the making of such payment would result in a default;
- ii. the Company would not meet the Fixed Charge Coverage Ratio<sup>(1)</sup> under the Indentures of at least 2:1 for the most recent four fiscal quarters, after giving pro forma effect to such restricted payment as if it had been made at the beginning of the applicable four fiscal quarter period; or
- iii. there is insufficient room for such payment within the builder baskets included in the Indentures.

<sup>&</sup>lt;sup>(1)</sup> The Fixed Charge Coverage Ratio is defined as cash flow to interest expense. Cash flow is a non-GAAP measure and does not have a standardized meaning under IFRS and is defined under the Indentures as net income (loss) from continuing operations before depreciation, extraordinary gains or losses, unrealized foreign exchange gains or losses, gains or losses on disposal of property, plant and equipment, impairment or reversal of impairment of assets, restructuring charges, stock-based compensation, interest, and income taxes. Interest expense is adjusted to exclude any non-recurring charges associated with redeeming or retiring any indebtedness prior to its maturity.

These limitations on restricted payments are tempered by the existence of a number of exceptions to the general prohibition, including a basket allowing for restricted payments in an aggregate amount of up to US\$20,000 in the Indentures. As at September 30, 2022, the US\$20,000 basket was not utilized.

The Indentures also restrict the ability to incur indebtedness if the Fixed Charge Coverage Ratio determined on a pro forma basis for the most recently ended four fiscal quarter period for which internal financial statements are available is not at least 2:1. As is the case with restricted payments, there are a number of exceptions to this prohibition on the incurrence of indebtedness, including debt under credit facilities up to the greater of \$375,000 or 30 percent of the Company's consolidated tangible assets as well as a general basket equal to the greater of 4 percent of consolidated tangible assets and US\$60,000. The 1.5 Lien Notes indenture includes additional restrictions on certain investments including certain investments in subsidiary entities, however the indenture includes several exceptions to this prohibition, including a general basket of US\$10,000 and baskets related to prepayments and and certain capital build commitments which aggregate over US\$12,000. The 1.5 Lien Notes indenture also contains a restriction that any indebtedness incurred in excess of \$290,000 under the credit facilities basket shall be junior in priority to the 1.5 Lien Notes.

As at September 30, 2022, the Company's Fixed Charge Coverage Ratio of 3.87:1 was above the required 2:1 ratio.

The Company's credit facilities also require majority lender consent for dispositions of property or assets in Canada and the United States if the aggregate market value exceeds \$20,000 in a calendar year, subject to certain exceptions. There are no restrictions pertaining to dispositions of property or assets outside of Canada and the United States, except that if advances under the credit facilities exceed \$50,000 at the time of any such dispositions, the Company must use the resulting proceeds to reduce the advances to less than \$50,000 before using the balance for other purposes.

# **12. RELATED-PARTY TRANSACTIONS**

Ronald P. Mathison, the Chairman of the Company, and entities controlled by George S. Armoyan, a member of the Board of Directors, hold approximately 20 percent and 42 percent, respectively, of the Company's 1.5 Lien Notes at September 30, 2022. Subsequent to September 30, 2022, Ronald P. Mathison and George S. Armoyan held approximately 24 percent and 49 percent, respectively, of the Company's outstanding 1.5 Lien Notes.

Certain entities controlled by George S. Armoyan hold US\$16,371 of the Company's Second Lien Notes (December 31, 2021 – US\$16,371).

The Company leases certain premises from a company controlled by Ronald P. Mathison. The rent charged for these premises during the nine months ended September 30, 2022 was \$718 (nine months ended September 30, 2021 – \$718), as measured at the exchange amount, which is based on market rates at the time the lease arrangements were made and is under the normal course of business.

# **13. REVENUE FROM CONTRACTS WITH CUSTOMERS**

The Company derives revenue from the provision of goods and services for the following major service lines and geographical regions:

	Canada	United States	Argentina	Continuing Operations	Russia	Consolidated
(C\$000s)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Three Months Ended Septe	ember 30, 2022					
Fracturing	125,848	236,930	39,961	402,739	30,140	432,879
Coiled tubing	11,275	_	7,995	19,270	2,606	21,876
Cementing	-	_	10,923	10,923	_	10,923
Product sales	(41)	145	_	104	_	104
Subcontractor	_	—	5,302	5,302	_	5,302
	137,082	237,075	64,181	438,338	32,746	471,084

	76,574	138,339	47,952	262,865	32,889	295,754
Subcontractor	_	_	5,423	5,423	_	5,423
Product sales	290	(90)	_	200	—	200
Cementing	_	_	5,899	5,899	_	5,899
Coiled tubing	6,030	_	7,356	13,386	2,044	15,430
Fracturing	70,254	138,429	29,274	237,957	30,845	268,802
Three Months Ended Septemb	ber 30, 2021					

. . . 20. 2024

	Canada	United States	Argentina	Continuing Operations	Russia	Consolidated
(C\$000s)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Nine Months Ended Septer	mber 30, 2022					
Fracturing	282,516	563,030	99,238	944,784	81,249	1,026,033
Coiled tubing	32,130	—	27,245	59,375	6,583	65,958
Cementing	-	_	31,120	31,120	-	31,120
Product sales	1,159	186	—	1,345	-	1,345
Subcontractor	_	—	14,749	14,749	_	14,749
	315,805	563,216	172,352	1,051,373	87,832	1,139,205
Nine Months Ended Septen	nber 30, 2021					
Fracturing	193,346	317,965	73,708	585,019	86,685	671,704
Coiled tubing	19,285	_	16,626	35,911	7,367	43,278
Cementing	_	_	16,190	16,190	_	16,190
Product sales	293	(25)	—	268	_	268
Subcontractor	_	_	13,200	13,200	_	13,200
	212,924	317,940	119,724	650,588	94,052	744,640

The Company recognizes all its revenue from contracts with customers and no other sources (such as lease rental income).

The Company does not incur material costs to obtain contracts with customers and consequently, does not recognize any contract assets. The Company does not have any contract liabilities associated with its customer contracts.

# **14. PRESENTATION OF EXPENSES**

The Company presents its expenses on the consolidated statements of operations using the function of expense method whereby expenses are classified according to their function within the Company. This method was selected as it is more closely aligned with the Company's business structure. The Company's functions under IFRS are as follows:

- operations (cost of sales); and .
- selling, general and administrative. •

Cost of sales includes direct operating costs (including product costs, direct labour and overhead costs) and depreciation on assets relating to operations.

	Three Months E	Nine Months Ended Sep. 30,		
	2022	2021	2022	2021
(C\$000s)	(\$)	(\$)	(\$)	(\$)
Product costs	125,352	81,954	309,331	203,104
Personnel costs	87,783	58,325	234,477	158,247
Depreciation on property, plant and equipment	26,749	31,208	83,391	90,810
Depreciation on right-of-use assets	2,645	1,890	6,342	5,181
Other operating costs	123,007	82,729	322,985	217,393
Cost of sales from continuing operations	365,536	256,106	956,526	674,735

During the nine months ended September 30, 2021, the Company qualified for the Canada Emergency Wage Subsidy ("CEWS") and the Canada Emergency Rent Subsidy ("CERS") programs and recognized \$6,924 as a reduction of salaries and wages expense and \$465 as a reduction in rent expense, respectively. Both programs ended in 2021.

# **15. EMPLOYEE BENEFITS EXPENSE**

Employee benefits include all forms of consideration given by the Company in exchange for services rendered by employees.

	Three Months Er	nded Sep. 30,	Nine Months Ended Sep. 30,		
	2022	2021	2022	2021	
(C\$000s)	(\$)	(\$)	(\$)	(\$)	
Salaries and short-term employee benefits	100,183	65,278	260,937	179,796	
Post-employment benefits (group retirement savings plan)	1,657	311	4,584	311	
Share-based payments	415	1,165	2,620	1,497	
Termination benefits	2,323	457	3,755	1,466	
	104,578	67,211	271,896	183,070	

# **16. CONTINGENCIES**

### **GREEK LITIGATION**

As a result of the acquisition and amalgamation with Denison in 2004, the Company assumed certain legal obligations relating to Denison's Greek operations.

In 1998, North Aegean Petroleum Company E.P.E. ("NAPC"), a Greek subsidiary of a consortium in which Denison participated (and which is now a majority-owned subsidiary of the Company), terminated employees in Greece as a result of the cessation of its oil and natural gas operations in that country. Several groups of former employees filed claims against NAPC and the consortium alleging that their termination was invalid and that their severance pay was improperly determined.

In 1999, the largest group of plaintiffs received a ruling from the Athens Court of First Instance that their termination was invalid and that salaries in arrears amounting to approximately \$9,162 (6,846 euros) plus interest were due to the former employees. This decision was appealed to the Athens Court of Appeal, which allowed the appeal in 2001 and annulled the above-mentioned decision of the Athens Court of First Instance. The said group of former employees filed an appeal with the Supreme Court of Greece, which was heard on May 29, 2007. The Supreme Court of Greece allowed the appeal and sent the matter back to the Athens Court of Appeal for the consideration of the quantum of awardable salaries in arrears. On June 3, 2008, the Athens Court of Appeal rejected NAPC's appeal and reinstated the award of the Athens Court of First Instance, which decision was further appealed to the Supreme Court of Greece. The matter was heard on April 20, 2010 and a decision rejecting such appeal was rendered in June 2010. As a result of Denison's participation in the consortium that was named in the lawsuit, the Company was served with three separate payment orders, one on March 24, 2015 and two others on December 29, 2015. The Company was also served with an enforcement order on November 23, 2015.

Provisional orders granting a temporary suspension of any enforcement proceedings have been granted in respect of all of these orders on the basis they were improperly issued and are barred from a statute of limitations perspective. Hearings in respect of each of the orders have been held, and in each case, decisions were rendered accepting the Company's position. All of these decisions were appealed, but the favorable judgments have all been confirmed in the Company's favor. The

plaintiffs have filed petitions for cassation (a form of appeal in Greece) against three of the appeal judgments, and will have 30 days to file a petition for cassation following the service of the remaining judgment in respect of the enforcement order once it has been certified. No hearings have been scheduled for the three pending cassation petitions.

NAPC is also the subject of a claim for approximately \$2,946 (2,201 euros) plus associated penalties and interest from the Greek social security agency for social security obligations associated with the salaries in arrears that are the subject of the above-mentioned decision. That claim was upheld by judgment No. 99/2021 of the Administrative Court of Appeal in Komotini and a petition for cassation has been filed by NAPC partially challenging the aforementioned judgment and its quantum.

The maximum aggregate interest and penalties payable under the claims noted above, as well as three other immaterial claims against NAPC totaling \$773 (578 euros), amounted to \$28,018 (20,935 euros) as at September 30, 2022.

Management is of the view that it is improbable there will be a material financial impact to the Company as a result of these claims. Consequently, no provision has been recorded in these consolidated financial statements.

### **VENDOR CONTRACT DISPUTE**

A complaint for money damages was filed against the Company by a vendor in the United States District Court for the District of Delaware in July 2021. The complaint alleged the Company failed to satisfy certain volume commitments and associated shortfall payment obligations under a sand supply agreement for the Canadian division and the vendor was seeking at least US\$10.2 million in damages together with interest and unspecified other relief. The Company filed an answer to the complaint (as amended) and a counter-claim.

Subsequent to the quarter, the Company and the vendor resolved the dispute and the case was dismissed.

### **17. SEGMENTED INFORMATION**

The Company's activities are conducted in four geographical segments: Canada, the United States, Russia and Argentina. All activities are related to hydraulic fracturing, coiled tubing, cementing and other well completion services for the oil and natural gas industry.

The business segments presented reflect the Company's management structure and the way its management reviews business performance. The Company evaluates the performance of its operating segments primarily based on Adjusted EBITDA, as defined below.

	Canada U	nited States	Argentina	Corporate	Continuing Operations	Russia	Consolidated
(C\$000s)	(\$)	(\$)	(\$)	(\$)			(\$)
Three Months Ended September	30, 2022						
Revenue	137,082	237,075	64,181	-	438,338	32,746	471,084
Adjusted EBITDA	36,697	54,866	8,720	(8,961)	91,322	5,476	96,798
Segmented assets	256,437	587,040	142,423	-	985,900	46,975	1,032,875
Capital expenditures	3,874	18,069	2,802	-	24,745	_	24,745
Three Months Ended September	30, 2021						
Revenue	76,574	138,339	47,952	_	262,865	32,889	295,754
Adjusted EBITDA	14,968	13,812	6,589	(5,611)	29,758	5,825	35,583
Segmented assets	222,648	544,836	104,250	_	871,734	76,264	947,998
Capital expenditures	5,766	14,689	3,678	_	24,133	1,101	25,234

	Canada (	United States	Argentina	Corporate	Continuing Operations	Russia	Consolidated
(C\$000s)	(\$)	(\$)	(\$)	(\$)			(\$)
Nine Months Ended September 30	), 2022						
Revenue	315,805	563,216	172,352	-	1,051,373	87,832	1,139,205
Adjusted EBITDA	57,079	98,660	16,409	(20,743)	151,405	10,954	162,359
Segmented assets	256,437	587,040	142,423	-	985,900	46,975	1,032,875
Capital expenditures	10,250	36,039	5,841	_	52,130	1	52,131
Nine Months Ended September 30	2021						
Revenue	212,924	317,940	119,724	_	650,588	94,052	744,640
Adjusted EBITDA	33,991	8,316	15,923	(18,730)	39,500	12,412	51,912
Segmented assets	222,648	544,836	104,250	_	871,734	76,264	947,998
Capital expenditures	8,606	34,667	8,434	_	51,707	3,178	54,885

Adjusted EBITDA is defined in the Company's credit facilities for covenant purposes as net income or loss for the period adjusted for interest, income taxes, depreciation and amortization, unrealized foreign exchange losses (gains), non-cash stock-based compensation, and gains and losses that are extraordinary or non-recurring. Adjusted EBITDA is presented because it is used in the calculation of the Company's bank covenants. Adjusted EBITDA for the period was calculated as follows:

	Three Months Ended Sep. 30,		Nine Months Er	nded Sep. 30,
	2022	2021	2022	2021
(C\$000s)			(\$)	(\$)
Net income (loss) from continuing operations	45,352	(7,054)	20,546	(65,599)
Add back (deduct):				
Depreciation	29,394	33,098	89,733	95,991
Unrealized foreign exchange gains	(10,073)	(3,157)	(13,086)	(315)
(Gain) loss on disposal of property, plant and equipment	(406)	159	4,382	513
Litigation settlements related to the Canadian division	8,258	_	11,258	(700)
Restructuring charges	597	198	1,563	671
Stock-based compensation	366	1,079	2,319	1,356
Interest	10,804	9,677	31,537	28,077
Income taxes	7,030	(4,242)	3,153	(20,494)
Adjusted EBITDA from continuing operations (1)	91,322	29,758	151,405	39,500

(1) For bank covenant purposes, EBITDA includes \$10,954 income from discontinued operations for the nine months ended September 30, 2022 (nine months ended September 30, 2021 – \$12,412 income) and the deduction of an additional \$7,480 of lease payments for the nine months ended September 30, 2022 (nine months ended September 30, 2021 – \$6,536) that would have been recorded as operating expenses prior to the adoption of IFRS 16.

# **18. SEASONALITY OF OPERATIONS**

Certain of the Company's Canadian and United States businesses are seasonal in nature. The lowest activity levels in these areas are typically experienced during the second quarter of the year when road weight restrictions are in place and access to well sites in Canada and North Dakota is reduced.

# **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

Ronald P. Mathison Chairman President & Chief Executive Officer Matco Investments Ltd.

Douglas R. Ramsay <sup>(2)(3)</sup> Vice Chairman Calfrac Well Services Ltd.

George S. Armoyan <sup>(2)</sup> Chairman, President and CEO Clarke Inc.

Anuroop Duggal <sup>(1)(2)</sup> Private Investor / Adjunct Professor Columbia Business School

Lindsay R. Link President & Chief Operating Officer Calfrac Well Services Ltd.

Chetan R. Mehta <sup>(1)(3)</sup> Managing Director KD Energy Holdings LLC

Charles Pellerin <sup>(1)(2)</sup> Partner, Pellerin Potvin Gagnon

Pat Powell <sup>(3)</sup> Chief Executive Officer Calfrac Well Services Ltd.

(1) Member of the Audit Committee

(2) Member of the Compensation, Governance and Nominating Committee

(3) Member of the Health, Safety, Environment and Quality Committee

### **EXECUTIVE OFFICERS**

Pat Powell Chief Executive Officer

Lindsay R. Link President & Chief Operating Officer

Michael D. Olinek Chief Financial Officer

Marco A. Aranguren Director General, Argentina Division

Gordon T. Milgate President, Canadian Division

Mark R. Ellingson Vice President, Sales & Marketing, United States Division Alif H. Noorani Vice President, Finance

Edward L. Oke Vice President, Human Resources

Mark D. Rosen Vice President, Operations, United States Division

Jeffrey I. Ellis General Counsel and Corporate Secretary

### **HEAD OFFICE**

Suite 500, 407 - 8th Avenue S.W. Calgary, Alberta, T2P 1E5 Phone: 403-266-6000 Toll Free: 1-866-770-3722 Fax: 403-266-7381 info@calfrac.com www.calfrac.com

### **AUDITORS**

PricewaterhouseCoopers LLP Calgary, Alberta

### BANKERS

HSBC Bank Canada Alberta Treasury Branches Royal Bank of Canada Export Development Canada The Bank of Nova Scotia Canadian Western Bank

### **LEGAL COUNSEL**

Bennett Jones LLP Calgary, Alberta

### STOCK EXCHANGE LISTINGS

Toronto Stock Exchange Common Share Trading Symbol: CFW Warrant Trading Symbol: CFW.WT

### **REGISTRAR & TRANSFER AGENT**

For information concerning lost share certificates and estate transfers, or for a change in share registration or address, please contact the transfer agent and registrar: *Computershare Investor Services Inc. 9th floor, 100 University Avenue Toronto, ON M5J 2Y1 1-800-564-6253* 

service@computershare.com

### FACILITIES & OPERATING BASES

CANADA

ALBERTA Calgary - Corporate Head Office Calgary - Technology Centre Edson Grande Prairie Medicine Hat Red Deer

### **UNITED STATES**

ARKANSAS Beebe

**COLORADO** Denver - Regional Office Grand Junction

NORTH DAKOTA Williston

**PENNSYLVANIA** Smithfield

**TEXAS** Houston - Regional Office

WYOMING

Gillette

### RUSSIA

Moscow - Regional Office Khanty-Mansiysk

### ARGENTINA

Buenos Aires - Regional Office Comodoro Rivadavia Añelo Las Heras Neuquén